

**Integrated Project Solutions  
(IPS)  
Corporate Overview  
&  
Services Value Proposition**



# Introduction

- IPS - West Australian based company
- Track record – in multi-discipline projects ( to \$450M)
- Project Execution - Australia & Overseas
- Execution Model – Integrated Management Team (IMT)
- IMT objectives aligned to Client outcomes
- IPS – Independent of Engineers / Design Providers
- IPS Focus - Best Delivery for Client – Not Engineer

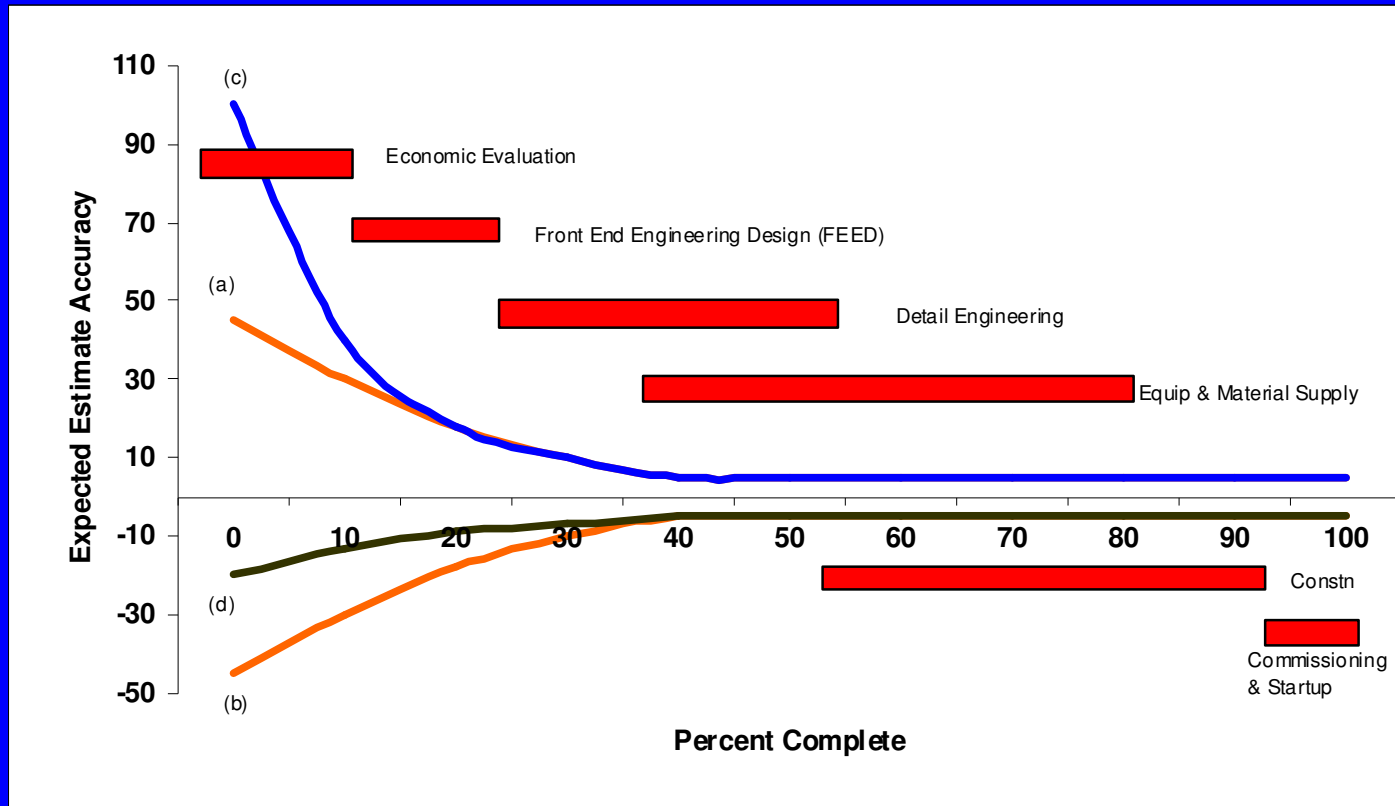
# Why use IPS ?

- SUCCESSFUL Project EXECUTION
- ON TIME, ON BUDGET & LOWER RISKS
- “PROJECT DOCTOR” – Project Recovery – when in trouble.
- CLIENT team – NEEDS project / construction management skill sets
- CLIENT team – NEEDS proven project systems & processes
- Get PROJECT CRITERIA / Business Case RIGHT
- Get Engineering DESIGN FINISHED
- DO NOT let the TAIL (Engineering) WAG the DOG (Construction)

# IPS – Drives Project Criteria

- Get the PROJECT CONCEPT RIGHT !!
  - Optimised project execution schedule
  - Reduced Capex and Opex
  - Improved business case (NPV and IRR)
- Get Engineering DESIGN FINISHED !!
  - Projects OFTEN get this WRONG
  - Design DELAYS impact EVERYTHING ELSE
  - IPS does NOT sell Engineering / Drafting
  - IPS drives Engineering COMPLETION
  - Clients OFTEN consider TOO MANY OPTIONS

# Generic Project Cost Curves



Estimates are often quoted as being between +/- 50% as depicted by lines (a) and (b) above  
Our experience tells us that the range is more likely to be between -15 and + 100%  
as depicted by lines (c) and (d)  
The Critical issue is to get the Project Criteria and Scope clearly identified at the beginning

# IPS – Value Proposition

- “HIGH COST” of “LOW OVERHEADS”

Project Management (PM) - costs money !!

- NO !! Project Management SAVES MONEY.

- Projects run over budget & over schedule – Many Reasons

- CLIENT LACKS delivery EXPERTISE
- Need EXPERIENCED PROJECT MANAGEMENT
- Projects require TIMELY DECISION MAKING
- Client Operations Decision Making Vs Project timeframe
- Get Design finished !!

- IDENTIFY Project ISSUES & DEVELOP practical, timely, cost effective Project SOLUTIONS.

# IPS – Value Proposition

## ➤ OVER BUDGET & OVER SCHEDULE

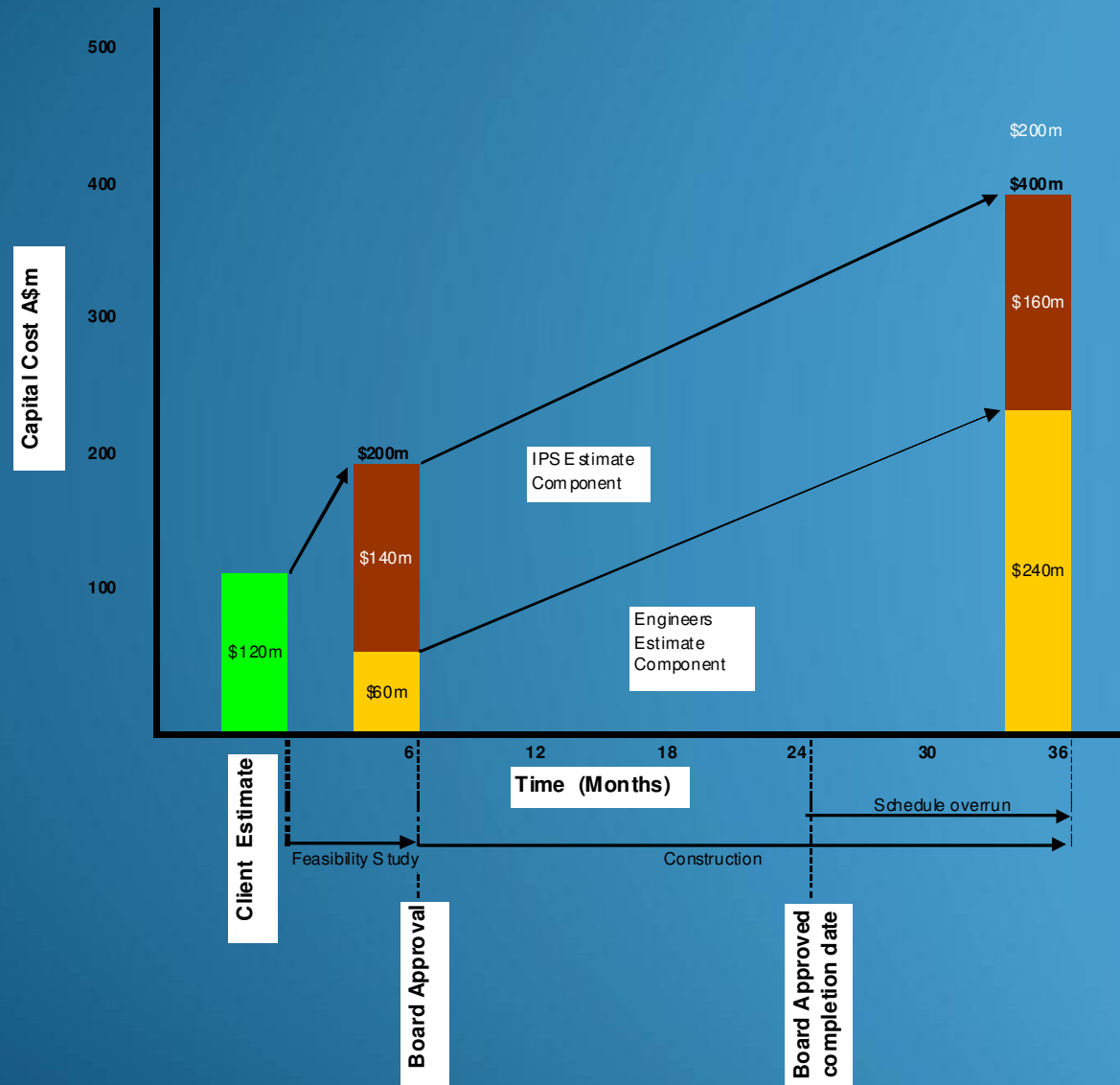
- These Costs DWARF incremental PM costs !!
- Significant NPV & IRR impacts !!
- Appropriate PM REDUCES Project RISKS
- Timely decisions SAVE MONEY
- Client Operations timeframe Vs Project timeframe
- Get Design finished !!

# IPS – Value Proposition

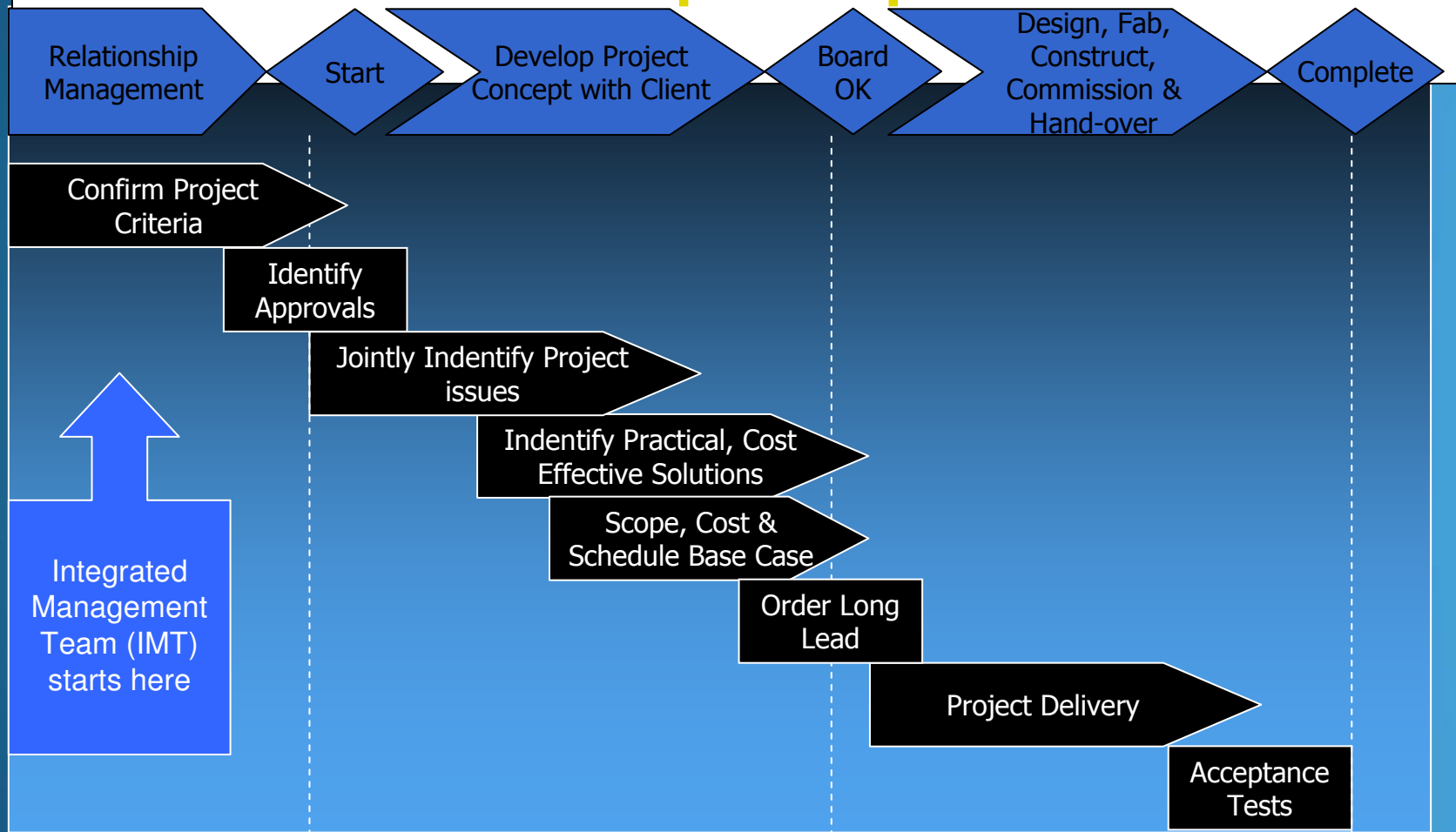
- BIGGEST SAVINGS at PROJECT INITIATION
  - Significant NPV & IRR impacts !!
  - Appropriate Project Mgt REDUCES Project RISKS
  - Timely decisions SAVE MONEY
  - Client Operations timeframe Vs Project timeframe
  - Get Design finished !!
- GET Project CONCEPT & DELIVERY RIGHT !!



# Hard Lessons Learned



# IPS Proactive Project Development From Concept to Operations



Remember - The biggest Project cost savings can be made at the start  
– get the concept and the delivery right !!

# REMEMBER !!

- Project Management - costs money ??
- NO !!
- It SAVES MONEY & TIME !!
- “HIGH COST” of “LOW OVERHEADS”

# IPS Services & Capabilities

- **Client Representation** – Act on behalf of Client companies, Project Developers and Financial Institutions / Project Supporters.
- **Project, Construction, Fabrication & Design Managers** – Engineering, Procurement and Construction Management (EPCM)
- **Key IPS Services to deliver a complete, integrated project solution.** Including;
  - \* Concept Studies / Feasibility Studies / Bankable Studies / Master Plans
  - \* Project Audits
  - \* Project Risk Assessments
  - \* Project Cost Estimating
  - \* Project Cost Control & Reporting
  - \* Contracts Preparation & Management
  - \* Procurement, Expediting & Inspection
  - \* Planning & Scheduling
  - \* Offshore Fabrication / Pre-assemblies / Modules
  - \* Project Pre-Commissioning, Commissioning & Hand-over
  - \* Industrial Relations & Employee Relations Management
  - \* Health, Safety, Environment & Community management

# How Can IPS Help You ??

Your Project ;

- ON SCHEDULE
- ON BUDGET
- IN SCOPE
- GET DESIGN FINISHED
- MANAGE Scope Variations
- MANAGE Extensions of Time